## Lesson Plan (2023 - 24)

Name of Lecturer: Krishan Kumar

Week	Date/Month	B.Com-3 Year Income Tax	B.Com-2 Business Statistics	
Week-1	8-13 Jan	Introduction:- Rebate & Relief of Tax,	Index Numbers:- Meaning, Types and Uses;	
Week-2	15-20 Jan	computation of Total income and Tax liability of individuals;	Methods of Constructing price and Quantity indices	
Week-3	22-27 Jan	Filling and Filing of return (ITR – I and II)	Tests of adequacy;.	
Week-4	29Jan -3 Feb	Assessment of Firms & Association of Persons.	Chain-base Index numbers, Base shifting, Splicing and Deflating;	
Week-5	5-10 Feb	Assessment of Hindu Undivided Families	Problems in constructing index numbers; Consumer price index.	
Week-6	12-17 Feb	Income Tax authorities & their powers	Analysis of Time Series: - Causes of Variations in time series data; Components of a time series.	
Week-7	19-24Feb	procedure for assessment	Decomposition- Additive and Multiplicative models;	
Week-8	26Feb-2 March	Deduction of Tax at Source (TDS)	determination of trend. Moving averages method and method of least squares (Including linear second degree,	
Week-9	4-9March	Recovery & refund of tax;	Parabolic and Exponential trend); Computation of seasonal indices by simple averages,	
Week-10	11-16 March	appeals & revision; penalties	Ratio to Trend, Ratio to moving average and link relative methods.	
Week-11	18-22 March	offences & prosecutions	Theory of Probability: - Probability as a Concept; Approaches to defining probability, Addition and Multiplication laws of probability; Conditional probability, Baye's Theorem.	
Week-12	1-6 April	Revision	Probability Distribution : - Probability distribution as a concept; Binomial, Poisson and Normal Distribution- Their Properties and Parameters.	
Week-13	8-12April	Revision	Revision and test	
Week-14	15-20April	Revision	Revision and test	

#### Ashwani, Asstt Prof in Commerce

## Lesson Plan of Global Business Environment for M.Com 2nd Semester for session 2023- $2024\,$

Week	Date	Particulars
1	8-13 Jan	International Business:-Introduction
2	15-20 Jan	International Business Environment
3	22-27 Jan	Foreign market entry statragies
4	29Jan -3 Feb	FDI, Test
5	5-10 Feb	Foreign trading and investment environment
6	12-17 Feb	WTO
7	19-24Feb	Regional economic integration

8	26Feb-2 March	IMF, WORLD BANK
9	4-9March	ASEAN, SAARC, UNCTAD, Test
10	11-16 March	GATS, TRIPS, TRIMS, CSR
11	18-22 March	Test, revision, Presentation
12	1-6 April	Presentation
13	8-12April	Test and revision, Presentation
14	15-20April	Test and revision, Presentation

#### Ashwani, Asstt Prof in Commerce

#### Lesson Plan of financial accounting for B.bom 2nd Semester (A+B) for session 2023-2024

Week	Date	Particulars	
1	8-13 Jan	Hire Purchase System-introduction	
2	15-20 Jan	Methods of HPP	
3	22-27 Jan	Calculation of interest by different methods, Transfer of asset to third party, Sale of asset by Hire purchaser	
4	29Jan -3 Feb	Test, Stock and debtor system in HPP	
5	5-10 Feb	Meaning of Installment payment system and difference between HPP and IPS	
6	12-17 Feb	Revision, Departmental Accounts.	
7	19-24Feb	Branch Accounts; Meaning, types and its methods; Debtors method	
8	26Feb-2 March	Numerical problems, Final account method, Stock and debtor system	
9	4-9March	Test, Difference between wholesale and retail profit, Independent branches, Incorporation entries in the books of head office by different methods	
10	11-16 March	Assignments, Numerical problems and revision of branch accounts	
11	18-22 March	Amalgamation and sale of partnership firms,	
12	1-6 April	Dissolution of Partnership Firm- Insolvency of Partners (including Garner v/s Murrey Rule),	
13	8-12April	Gradual Realisation and Piecemeal Distribution. Test and revision	
14	15-20April	Assignments, Joint-Venture Account; Rayalty Accounts	

#### Ashwani, Asstt Prof in Commerce

#### Lesson Plan of Auditing for B.bom 6th Semester (A+B) for session 2023-2024

Week	Date	Particulars	
1	8-13 Jan	Auditing-Introduction and types of auditing	
2	15-20 Jan	Audit process, internal control, internal audit, audit programme	
3	22-27 Jan	Audit procedure, routine checking, vouching	
4	29Jan -3 Feb	Verification and valuation of assets and liabilities	
5	5-10 Feb	Audit of public company,	
6	12-17 Feb	qualification, appointment of auditors and their powers	
7	19-24Feb	Duties and liabilities	
8	26Feb-2 March	Test, audit of depreciation and reserves	
9	4-9March	Audit report and investigation	
10	11-16 March	Audit report and its types	
11	18-22 March	Test, divisible profits and dividends	
12	1-6 April	Investigation-introduction	
13	8-12April	Assignments	
14	15-20April	Test and revision	

#### **Ashwani, Asstt Prof in Commerce**

#### Lesson Plan of BRF for B.com 4th Semester (A+B) for session 2023-2024

Week	Date	Particulars
1	8-13 Jan	Partnership act 1932:-Introduction
2	15-20 Jan	Partnership act 1932
3	22-27 Jan	RTI Act 2005
4	29Jan -3 Feb	RTI Act 2005, Test
5	5-10 Feb	Negotiable instruments act 1881
6	12-17 Feb	Negotiable instruments act 1881
7	19-24Feb	Negotiable instruments act 1881, Test
8	26Feb-2 March	Sale of goods act 1932
9	4-9March	Assignments, Sale of goods act 1932
10	11-16 March	Sale of goods act 1932
11	18-22 March	Test, revision
12	1-6 April	Sale of goods act 1932
13	8-12April	Test and revision

14	15-20April	Test and revision

#### Govt College Sidhrawali, Gurugram

## LESSON PLAN FOR 4<sup>TH</sup> SEMESTER 2023-2024

Name: Ms. Indu Yadav

**Sub: Corporate Law** 

Date	Particulars
4-6 Jan	Depository System -meaning and importance;
8-13 Jan	Shares: -; Types of shares; Allotment of Shares;
15-20 Jan	Transfer and Transmission of shares;
22-27 Jan	Paperless Trading – Benefits and Procedure; Need for educating investors
29 Jan- 3Feb	Share capital: - Meaning and forms of capital; Alteration of share capital; Reduction of share capital;
5-10 Feb	Further issue of share capital; Rights of pre-emption of shares.
12-17 Feb	Shareholders and Members: - Difference between Shareholders and members;
19-24 Feb	Modes of acquiring membership; termination of membership; who may be members? Rights and Liabilities of members.
26 Feb- 2 Mar	Test, Meeting of Company: - Essentials of valid meeting;
4-9 Mar	meetings of Shareholders: - Annual general meeting; Extra-ordinary general meeting; meetings of board of directors;
11-16 Mar	Assignment, Proxy; Voting, Notice, Agenda and Minutes of meetings.
18-22 Mar	Directors: - Duties, Powers, Liabilities, Appointment and removal of directors.

25-28 Mar	Winding Up: - Meaning; Winding up by the Tribunal-Petition for winding up; Voluntary winding up;
1-6 April	Powers and Duties of company Liquidator, consequences of winding up.
8-13 April	Test and Revision of unit 1 and 2
15-20 April Test and Revision of unit 3 and 4	
22-25April Test and revision of whole syllabus	
25-27 April	Doubt Session

Month	Date	Particular	Teacher Remark
	4-6 Jan	Introduction: - Nature, Scope, and	
		Importance of Financial management,	
		Finance functions, Financial manager's role	
January	8-13 Jan	Financial goal; Profit maximization Vs wealth	
		maximization, objective of financial	
		management	
	15-20 Jan	Finance and related disciples, Financial	
		planning	
	22-29 Jan	Functions of Financial manager and	
		controller	
	29 Jan- 3 Feb	Working Capital Management: Meaning,	
		nature and planning of Working Capital.	
		Permanent and variable Working Capital.	
	5Feb-10Feb	Balanced working position, determinates of	
February		working Capital, Issues of working Capital	
		Management	
	12-17 Feb	Management of cash and Marketable	
		Securities: Meaning of Cash, Motives,	
		Objectives.	
	19-24 Feb	Factors determining cash needs, Methods of	
		cash management, Meaning and Types of	
		Marketable Securities	
	26 Feb- 2Mar	Receivables Management: Meaning &	
		Motives, Scope or aspects of Receivables	
		Management-Practical Portion.Class Test-1	
March	4-9 Mar	Capital, Cost of Retained Earning.	
		Computation of Weighted Average Cost of	
		Capital: Book Value Weights, Practice of	
		practical problems	
	11-16 Mar	Computation of cost of specific source of	
		Finance: Cost of Equity Share Capital, Cost of	!
		Retained Earning.	
		Computation of Weighted Average Cost of	
		Capital: Book Value Weights, Practice of	
		practical problems	
	18-22 Mar	Capitalization: Meaning, Definition,	
		Concepts, Theories, Principles, Over	
			- <b>L</b>

		Capitalization, Under Capitalization,	
		Difference Between Watered Capital and	
		Over Capitalization	
	25-30 Mar	Leverages: Meaning, Definition, Concept,	
		Significance and Practical Problems of	
		leverage	
		EPS-EBIT Analysis – Concept and Methods of	
		Analysis, Related practical problems	<u> </u>
April	1-6 April	Approach and the MM Hypothesis without	
		taxes, capital structure planning and policy	
	8-13 April	Dividend Theory and Policy: Issues in	
İ		dividend policy, Walter's and Golden's model	
İ		of dividend relevance	
	15-20 April	objections of dividend policy, considerations	
i		in dividend policy, stability of dividends,	
		forms of dividend	
i	22-27 April	Class Test-2, Class presentation and	
		Assignment	
	29-30 April	Revision and discussion of previous year	
		question paper and exam tips.	

			LESSON PLA	AN 2033 044Plan S	ession 2024 - 25	
			_	IESTER)Govt. College Si		
Name of	Teacher :- Mrs.	Suman A	ssistt. Professor		dillawaii, Caragia	
N	ame: - Ms	. Indu ci	as <b>Déphiqtment:</b>	Comrêtes (Sebject/Topic	Class/Subject/Topic	Class/S
					nting. com 1st /Women Entrepren	eurship M. co
Week No.	14 Jan - 6 Jan	Recuritme	nt and Slection.	Meaning,Objective.	Meaning, Significance, Need and Ch	
		Staffing -			Groth of Women Entrepreneurship Like Agriculture, Tourism, Transport	
Week No.	28 Jan - 13 Jan		bjective,Process,Metho	dbifference Between Internal and	-	Economic Integ
		<i>J</i> ,	, ,		Employment Apportunities,Income	
Week No.	15 Jan - 20 Jan	Training - N	Meaning,Objective,Adva	Mages of Numerical of Interna	<b>Genet</b> ating Programme.	Customs-Union
l						SAPTA,NAFTA,I
Week No.	22 Jan - 27 Jan		Methods of Training.	Amalgnation of Co. Meaning, Ob Purchase consideration; - Meani	1	Agreement. GSP&GSTP,Inte
Week No.	29 Jan - 3 Feb.	Training.	Trailing and on the Jo	Numerical.	Rural Credit Women Self Help Gro	1
Treek Her				- Turnerious	Impact on Women Development P	
					and Policy Measures at National,In	-
			nment,Presentation.	Test/ Assignment.	and State Level.	Test, Assignmer
Week No.	12 Feb 17 Feb	Motivation	:- Meaning, Features, 1	hiepuridestion of Co. Meaning and		ADB,UNCTAD a
Mook No.	010 Eab 24 Eab	Maclay Th	eoray, X-Y Theoray ,Z Tl	1 -	√EDanobjectives , Evolutions of Wo Development Programme	Non Tariff.
Week NO.	19 Feb 24 Feb	IVIaSiaW III	eoray, x-f Theoray ,2 Th	Financial Reporting for Financial	Development Programme	State- Trading,
Week No. !	 926 Feb 2 Marc	h.eadership	:- Meaning, Features, (	· · ·	Test,Special Women and EDPs.	Policy,BOP,BOT
			<u> </u>		Micro Enterprises and Self Empoly	ment,Non -
					:-Sterectlyping,Schemes ,Supporting	
Week No.	140March - 9 Mar	cheories o	f Leadership Test,Prese	nitofitR&dLA/C.	Entrepreneurs.	Market, Types
Mook No	1111 March 16 M	1 formation	ation: Moaning Foatu	ர <b>Ē</b> or <b>īnates</b> f Balance Sheet and Slip	SIDEN BILL EDI TOST	Exchange Rates
					J Systemic, EDI, Test.	Quotas,Determ
Week No.	  128 March - 22 N	aProducess. S	uman Rani, Asst	ontrolling Prof in Commerce Test/Assignment/Revision.	NIESBUD,SEWA,ALEAP	Options and Sw
Week No	BAn Lesson	Plan of J	HRM for M,com	Accounts of Holding Companies  In Semester for session  Meeting, Weeks, Dimerits.	Institutional Infrastructure, Role of Promoting Women Entrepreneurs	SHGS hi6onvertivility o
Week No.	181April - 13 April	PERT,CPM	Managment of Change	Consolidated Fina. Statements.	Test/Revision/Presentation.	Test/Revision/F
week No.	<del></del>	iTest/ Revis		Consolidated Fina. Statements. Test/Revision/Presentation.	Test/Revision/Presentation.	Test/Revision/F
1	8-13 Jan		HRM-Introduction	on		
2	15-20 Jan	<u> </u>	HRM			
2	13-20 Jan	L	TIKIVI			
3	22-27 Jan	1	Workers particip	ation in management		
4	29Jan -3	Feb	Joint managemen	nt councils, test		
5	5-10 Feb		Trade unions			
6	12-17 Feb	)	Collective bargar	ining, test		
7	19-24Feb		Employee moral	e		
8	26Feb-2 I	March	Assignment and	test		
9	4-9March	1	productivity			
10	11-16 Ma	rch		e and productivity		
11	18-22 Ma	ırch	Presentation			
12	1-6 April					
13	8-12April	8-12April Presentation				
14	15-20Apr		Presentation			

#### **Suman Rani, Asstt Prof. in Commerce**

#### Lesson Plan of Quantitative Techniques for M.com 2nd Semester for session 2023-2024

Week	Date	Particulars
1	8-13 Jan	Quantitative techniques-Introduction
2	15-20 Jan	Quantitative techniques
3	22-27 Jan	ANOVA, Test
4	29Jan -3 Feb	F-Test, Assignment
5	5-10 Feb	Parametric test and Non-Parametric test
6	12-17 Feb	Non-Parametric test, Assignment
7	19-24Feb	sign test, U-test, test
8	26Feb-2 March	Linear programming
9	4-9March	Network analysis
10	11-16 March	CPM, PERT
11	18-22 March	Presentation
12	1-6 April	Presentation
13	8-12April	Presentation
14	15-20April	Presentation

#### Suman Rani, Asstt Prof. in Commerce

#### Lesson Plan of Business Environment for B.com 2nd Semester (A+B) for session 2023-2024

Week	Date	Particulars
1	8-13 Jan	Business Environment: concept;
2	15-20 Jan	components and importance;
3	22-27 Jan	SWOT Analysis.
4	29Jan -3 Feb	Test and revision, Economic Trends (overview)
5	5-10 Feb	income; savings and investment;
6	12-17 Feb	industry; Trade and balance of payments.
7	19-24 Feb	Test and assignments,
8	26Feb-2 March	Problems of Growth: Unemployment,

9	4-9 March	regional imbalances, inflation,
10	11-16 March	parallel economy and industrial sickness.
11	18-22 March	Test and revision, Role of Govt. in Indian Economy:
12	1-6 April	Monetary and Fiscal Policy;
13	8-12 April	Industrial Policy; Privatization.
14	15-20 April	Test and assignments

### Suman Rani, Asstt Prof. in Commerce

#### Lesson Plan of cost accounting for B.com 6th Semester (A+B) for session 2023-2024

Week	Date	Particulars
1	8-13 Jan	<b>Process Costing:</b> Meaning; Uses; Preparation of process account,
2	15-20 Jan	Treatment of Normal Wastage, Abnormal Wastage, Abnormal Effectiveness;
3	22-27 Jan	Treatment of opening and closing stock (Excluding Work in Progress):
4	29Jan -3 Feb	Joint - Product and By - Product: Main methods of apportionment of Joint cost. Inter process profits.
5	5-10 Feb	Contract Costing – meaning, main features,
6	12-17 Feb	preparation of contract account, Escalation clause;
7	19-24Feb	contract near completion; cost plus contract, Assignment
8	26Feb-2 March	Test, Job and batch costing.
9	4-9March	<b>Budgetary control</b> – meaning of budget and budgetary control,
10	11-16 March	budgetary control as a management tool, limitations of budgetary control,
11	18-22 March	Assignment, forecasts and budgets, installation of budgetary control system, classification of budgets, fixed and flexible budgeting,
12	1-6 April	performance budgeting, zero based budgeting and responsibility accounting. <b>Standard Costing:</b> meaning, limitations
13	8-12April	standard costs and budgeted costs, determination of standard cost, cost variances, direct material and direct labour only.
14	15-20April	Test, <b>Marginal Costing and Profit planning:</b> Marginal costing, Absorption costing, Marginal cost, Cost volume Profit analysis, BEP Analysis,

#### Lesson Plan for the Session 2023-24

Name of teacher: SEEMA Class: M.Com. 2nd SEM

Designation: Asst. Professor Commerce Subject: Contemporary issues in Commerce

Week	Date/Month	Topic
Week 1	4 JAN-6 JAN	General Issues: Balance of Payment and Deficit Financing

Week 2	8 JAN -13 JAN	Tax Regulations & Economic Growth
Week 3	15 JAN- 20 JAN	Role of Micro Finance in Rural Development, Corporate Social
		Responsibility
Week 4	22 JAN -27 JAN	Ethics and Accountability Information and Communication
		Technology
Week 5	29 JAN -3 Feb	E- Learning: An Effective Tool in Present Educational Scenario,
		Mobile Communication: A Revolutionary tool in I.T.
Week 6	5 Feb-10 Feb	Assignments and Presentation
Week 7	12-17 Feb	Finance Issues: Financial Innovations, Global Financial Crisis
Week 8	19 Feb -24 Feb	Recent trends in Banking and Financial Services
Week 9	26 Feb -2 March	Marketing Issues: Reshaping Rural Marketing; Modern
		Retailing Challenges in India in India
Week 10	4 March-9 March	Marketing through Social Networking Websites, Evolving E-
		Marketing in India
Week 11	11 March -16 March	REVISION and Test for internal assessment
Week 12	18 March -22 March	Assignments and Presentation
Week 13	1 April-6 April-	Human Resource Issues: Challenges in Managing Workforce
		Diversity
Week 14	8 April-13 April-	Human Resource Accounting and Audit
Week 15	15 April-20 April-	HR challenges in Managing Technological Changes / Revision

### **Lesson Plan for the Session 2023-24**

Name of teacher: SEEMA Class: M.Com. 4th SEM

Designation: Asst. Professor Commerce Subject: International Marketing

Week	Date/Month	Topic
Week 1	4 JAN-6 JAN	Introduction to International Marketing: Nature and significance; Complexities in international marketing
Week 2	8 JAN -13 JAN	Transition from domestic to transnational marketing; International market orientation — EPRG framework; International market entry strategies. International Marketing Environment: Internal environment
Week 3	15 JAN- 20 JAN	External environment -geographical, demographic, economic, socio-cultural, political and legal environment and Impact of environment on international marketing decisions.
Week 4	22 JAN -27 JAN	Assignments and Presentation
Week 5	29 JAN -3 Feb	Foreign Market Selection: Global market segmentation; Selection of foreign markets
Week 6	5 Feb-10 Feb	international positioning. International Marketing Planning, Organising and Control: Issues in international marketing planning

Week 7	12-17 Feb	International marketing information system; Organising and controlling international marketing operations, Emerging Issues and developments in international marketing: Ethical and social issues
Week 8	19 Feb -24 Feb	International marketing of services; Information technology and international marketing, Impact of globalisation;
Week 9	26 Feb -2 March	Product Decisions: Product planning for global markets; Standardization vs. product adaptation; New product development
Week 10	4 March-9 March	Management of international brands; Packaging and labelling; Provision of sales related services
Week 11	11 March -16 March	Pricing Decisions: Environmental influences on pricing decisions; International pricing policies and strategies
Week 12	18 March -22 March	Assignments and Presentation /Test for internal assessment
Week 13	1 April-6 April-	Promotion Decisions: Complexities and issues; International advertising, personal selling, sales promotion and public relations.
Week 14	8 April-13 April-	Distribution Channels and Logistics: Functions and types of channels; Channel; selection decisions
Week 15	15 April-20 April-	Selection of foreign distributors\agents and managing relations with them; International logistics decisions

## **Lesson Plan for the Session 2023-24**

Name of teacher: SEEMA Class: M.Com. 4th SEM

Designation: Asst. Professor Commerce Subject: Cost Accounting Standards and Reporting

Week	Date/Month	Topic
Week 1	4 JAN-6 JAN	Institute of Cost Accountants of India: Introduction, objectives. Cost accounting standard board: Introduction, objectives and functions.
Week 2	8 JAN -13 JAN	Generally accepted cost accounting principles: introduction, conceptual framework, objectives, scope, nature of content and format
Week 3	15 JAN- 20 JAN	Cost Accounting Standards (CAS): need and statutory recognition of CAS. Overall recommendations of B. B. Goyal expert committee.
Week 4	22 JAN -27 JAN	Assignments and Presentation
Week 5	29 JAN -3 Feb	Outlines of CAS: Classification of cost (CAS-1), Overheads (CAS- 3), Material cost (CAS-6
Week 6	5 Feb-10 Feb	Employee cost (CAS-7), Direct expenses (CAS -10), Administrative overheads (CAS-11), Repairs and maintenance cost (CAS-12),
Week 7	12-17 Feb	cost of service cost centre (CAS – 13), Selling and distribution overheads (CAS-15), Depreciation and amortization (CAS – 16) Research and development costs (CAS-18) joint costs (CAS-19)
Week 8	19 Feb -24 Feb	Introduction, objectives, scope, definition and explanation of terms used, principles of measurement, assignment of cost, presentation and disclosure of CAS

Week 9	26 Feb -2 March	capacity determination (CAS-2), cost of production for captive consumption (CAS-4), Determination of average (equalized) cost of transportation (CAS-5), cost of utilities CAS-8).
Week 10	4 March-9 March	Introduction, objectives, scope, definition and explanation of terms used, principles of measurement, assignment of cost, presentation and disclosure of CAS
Week 11	11 March -16 March	packing material cost (CAS-9), pollution control cost (CAS -14), Interest and financing charges (CAS-17), Royalty and technical know – how fee (CAS-20)
Week 12	18 March -22 March	Quality control (CAS-21), Manufacturing cost (CAS-22). Latest amendments and development in CAS. Cost auditor –appointment, eligibility, remuneration, rights and responsibilities, functions, appointing authorities.
Week 13	1 April-6 April-	Assignments and Presentation /Test for internal assessment
Week 14	8 April-13 April-	Cost Audit: nature, scope, advantages of cost audit, genesis of cost audit in India, types of cost audit, relevance of cost audit, usefulness of cost audit, difference between cost audit and cost investigation.  Cost audit standards: CAS 101 – planning on audit of cost statement, CAS -102 – cost audit documentation,
Week 15	15 April-20 April-	CAS 103 – overall objectives of independent cost auditor, CAS -104 knowledge of business, its process and the business environment. Cost accounting records, general features of cost accounting records, companies (cost records and audit) rules 2014.

## **Lesson Plan for the Session 2023-24**

Name of teacher: SEEMA Class: B.Com. 6th SEM

Designation: Asst. Professor Commerce Subject: International Marketing

Week	Date/Month	Topic
Week 1	4 JAN-6 JAN	Nature and Concept; Domestic Vs International Marketing;
		Opportunities and Challenges for marketing in International
		Environment; Foreign market selection and entry modes.
Week 2	8 JAN -13 JAN	Opportunities and Challenges for marketing in International
		Environment; Foreign market selection
Week 3	15 JAN- 20 JAN	entry modes In International Marketing/ Assignments and
		Presentation
Week 4	22 JAN -27 JAN	Product Planning and Pricing: International product life cycle
Week 5	29 JAN -3 Feb	research and information; Product designing and packaging;
Week 6	5 Feb-10 Feb	Pricing process and methods
Week 7	12-17 Feb	International price quotations and payment terms.
Week 8	19 Feb -24 Feb	Assignments and Presentation
Week 9	26 Feb -2 March	International Distribution: Channel structure and selection
		decisions; Managing channel conflicts; Selection and

		appointment of foreign sales agents; Basic export procedure and documentation.
Week 10	4 March-9 March	Managing channel conflicts, Selection and appointment of
		foreign sales agents
Week 11	11 March -16 March	Basic export procedure and documentation.
Week 12	18 March -22 March	Assignments and Presentation /Test for internal assessment
Week 13	1 April-6 April-	Methods of International product Promotion; challenges in
		international advertising and media strategy
Week 14	8 April-13 April-	Web marketing; Organising trade fairs and exhibitions.
Week 15	15 April-20 April-	Revision

## **LESSON PLAN 2023-24 (EVEN SEMESTER)**

(January 2024 to April 2024)

Name ofn Teacher: - Neeru Yadav

Department: - Mathematics Sub: - Business. Mathematics Class: - B.Com(Ilth Sem.)

Month	Wook (Data)	Particular			
Month	Week (Date)	Particular			
la a cama	04+5 06	N. Andreite			
January	04 to 06	Matrix			
	08 to 13	Matrix			
	15 to 20	Determinants			
	22 to 27	Determinants			
	29 to 31	Inverse of matrix and Simultaneous equations			
February	01 to 03	Compound interest			
Tebruary	05 to 10	Compound interest			
	12 to 17	Compound interest			
	19 to 23	Annutties			
	26 to 29	Annutties			
	20 10 29	Amuttes			
March	01 to 02	Ratio and proportion			
	04 to 09	Ratio and proportion			
	11 to 16	Persentage			
	18 to 22	profit and loss			
	23 to 31	Holi Break			
April	01 to 06	Differentation			
	08 to 12	Differentation			
	15 to 20	Application of Derivates			
	22 to 27	Revision			
	1	1			

# LESSON PLAN 2023-24 (EVEN SEMESTER)

(January 2024 to April 2024)

Name of Teacher: -Neeru Department: - Mathematics

Sub: - Dynamics

Class: - B.A (, 6thth Sem.)

onth Week (Date) Particular			
Week (Date)	Particular		
04 to 06 08 to 13 15 to 20 22 to 27 29 to 31	Velocity and acceleration along radial, transverse, tangential and normal directions. Relative velocity and acceleration. Simple harmonic motion. Elastic strings.		
01 to 03 05 to 10 12 to 17 19 to 23 26 to 29	Mass, Momentum and Force. Newton's laws of motion. Work, Power and Energy. Definitions of Conservative forces and Impulsive forces.		
01 to 02 04 to 09 11 to 16 18 to 22 23 to 31	Motion on smooth and rough plane curves. Projectile motion of a particle in a plane. Vector angular velocity.		
	Holi Break		
01 to 06 08 to 12 15 to 20			
	08 to 13 15 to 20 22 to 27 29 to 31  01 to 03 05 to 10 12 to 17 19 to 23 26 to 29  01 to 02 04 to 09 11 to 16 18 to 22 23 to 31  01 to 06 08 to 12		

22 to 27	General motion of a rigid body. Central Orbits, Kepler laws of r Motion of a particle in three dimensions. Acceleration in terms of dico-ordinate systems.

## **LESSON PLAN 2023-24** (EVEN SEMESTER)

(January 2024 to April 2024)

Name ofn Teacher: - Neeru **Sub: - Ordinary Differential Equations** 

**Department: - Mathematics** 

Class: - B.A /B.Sc(2ndSem.)

Month	Week (Date)	Particular
January	04 to 06	Geometrical meaning of a differential
,	08 to 13	equation. Exact differential equation,
	15 to 20	integrating factors
	22 to 27	. First order higher degree equations
	29 to 31	solvable for x, y, p.
		Lagrange equations, clairauts equations
		Equations reducible to clairaut form.
		Singular solution
February	01 to 03	Orthogonal trajectories in cartesian
	05 to 10	coordinates and polar coordinates
	12 to 17	Self orthogonal family of curves
	19 to 23	Linear differential equations with
	26 to 29	constant coefficient
		Homogenous linear ordinary differential
		equations
		<b>Equation reducible to homogenous</b>

March	01 to 02 04 to 09 11 to 16 18 to 22 23 to 31	L.D.E of second order. Reduction to normal form. Transformation of equation by changing depending variable /independent t variable Solution by operators of non homogenous L.D.E Reduction of order of a differential equation, variation of parameters. Undetermined coefficient Holi Break
		null bleak
i		
April	01 to 06 08 to 12 15 to 20 22 to 27	Ordinary simultaneous Differential equations Total differential equations Short answer question Revision

## (January 2024 to April 2024)

Name ofn Teacher: - Neeru Department: - mathematics Sub: - Linear algebra (6th Sem.)

Class: - B.A

Month	Week (Date)	Particular
January	04 to 06 08 to 13 15 to 20 22 to 27 29 to 31	Vector spaces, subspaces, Sum and Direct sum of subspaces, Linear span, Linearly Independent and dependent subsets of a vector space. Finitely generated vector space, Existence theorem for basis of a finitely generated vactor space, Finite dimensional vector spaces, Invariance of the number of elements of bases sets, Dimensions, Quotient space and its dimension.
February	01 to 03 05 to 10 12 to 17 19 to 23 26 to 29	Homomorphism and isomorphism of vector spaces, Linear transformations and linear forms on vactor spaces, Vactor space of all the linear transformations Dual Spaces, Bidual spaces, annihilator of subspaces of finite dimentional vactor spaces, Null Space, Range space of a linear transformation, Rank and Nullity Theorem,
March	01 to 02 04 to 09 11 to 16 18 to 22 23 to 31	Algebra of Liner Transformation, Minimal Polynomial of a linear transformation, Singular and non-singular linear transformations, Matrix of a linear Transformation, Change of basis, Eigen values and Eigen vectors of linear transformation Holi Break

April	01 to 06 08 to 12 15 to 20 22 to 27	Inner product spaces, Cauchy-Schwarz inequality, Orthogonal vectors, Orthogonal complements, Orthogonal sets and Basis, Bessel' s inequality for finite dimensional vector spaces, Gram-Schmidt, Orthogonalization process, Adjoint of a linear transformation and its properties, Unitary linear transformations.

# LESSON PLAN 2023-24 (EVEN SEMESTER)

(January 2024 to April 2024)

Name ofn Teacher: - Neeru Yadav Department: - Mathematics

**Sub: - Programming in C and Numerical Method** 

Class: - B.A /B.Sc(IV th Sem.)

Month	Week (Date)	Particular
January	04 to 06	Solution of Algebraic and Transcendental
	08 to 13	equations: Bisection method,
	15 to 20	Regula-Falsi method, Secant method

	22 to 27	, Newton-Raphsons method.
	29 to 31	Newtons iterative method for finding
		pth root of a number
		Order of convergence of above methods.
February	01 to 03	Simultaneous linear algebraic equations:
	05 to 10	Gauss-elimination method, Gauss-Jordan
	12 to 17	method, Triangularization method
	19 to 23	(LU decom
	26 to 29	position method). Crouts method,
		Cholesky Decomposition method.
		Iterative method, Jacobis method,
		Gauss-Seidals method, Relaxation method.
		dauss-seluais inculou, nelazation inculou.
March	01 to 02	Programmers model of a computer,
	04 to 09	Algorithms,
	11 to 16	Flow charts, Data types,
	18 to 22	Operators and expressions
	23 to 31	, Input / outputs functions Holi Break
April	01 to 06	Decisions control structure:
•	08 to 12	Decision statements, Logical and
	15 to 20	conditional statements,
	22 to 27	Implementation of Loops,
	22 10 27	Switch Statement &
		Case control structures. Functions, Preprocessor
		Discussion
ı		

		Lesson	Plan Session 2024 - 25		
		Gov	t. College Sidhrawali, Gurugram		
Name of Tea	acher :- Mrs. Sumar	Assistt. Professor			
		Class / Subject/ Topic	Class/Subject/Topic	Class/Subject/Topic	Class/Subject/Topic
Week No.	Date/Month	B. com 1st/ Bus. Mgt.	B. com 2nd /Corporate Accounting	M. com 1st /Women Entrepreneurship	M. com 2nd / IBE
			Internal Re - Construction :-		International Business Environment :-
Week No. 1	4 Jan - 6 Jan	Recuritment and Slection.	Meaning,Objective.	Meaning, Significance, Need and Challenges.	Meaning, Nature, Significance.
				Groth of Women Entrepreneurship, In Sectors	
		Staffing -		Like Agriculture, Tourism, Transport and Allied	Types Strategic Decisions, Regional
Week No. 2	8 Jan - 13 Jan	Meaning,Objective,Process,Methods.	Difference Between Internal and External.	Servcies.	Economic Integration.
				Employment Apportunities,Income	
Week No. 3	15 Jan - 20 Jan	Training - Meaning, Objective, Advantages.	Methods of Numerical of Internal Const.	Generating Programme.	Customs-Union,European Union SAARC
					SAPTA,NAFTA,International Trade
Week No. 4	22 Jan - 27 Jan	Demerits, Methods of Training.	Amalgnation of Co. Meaning, Objective.	IRDP	Agreement.
		On The Job Training and off The Job	Purchase consideration ;- Meaning and		GSP&GSTP,International Trade and
Week No. 5	29 Jan - 3 Feb.	Training.	Numerical.	Rural Credit Women Self Help Groups.	Investment Theories.
				Impact on Women Development Programme	
				and Policy Measures at National,International	
Week No. 6	5 Feb 10 Feb.	Test, Assignment, Presentation.	Test/ Assignment.	and State Level.	Test, Assignment, IMF, WB.
Week No. 7	12 Feb 17 Feb.	Motivation :- Meaning, Features, Theories.	Liquidation of Co. Meaning and Methods.	Test/Assignment.	ADB,UNCTAD and WTO,MFA.
		<u> </u>	Liquidations Final Statement of A/C and	EDP,Objectives , Evolutions of Women	International Trade and Payments, Tariff &
Week No. 8	19 Feb 24 Feb.	Maslaw Theoray, X-Y Theoray ,Z Theoray.	Numericals.	Development Programme	Non Tariff.
		, , , , , , , , , , , , , , , , , , , ,	Financial Reporting for Financial		State- Trading, Foreign Trade
Week No. 9	26 Feb 2 March	Leadership :- Meaning, Features, Qualities.	Institutions.	Test,Special Women and EDPs.	Policy,BOP,BOT.
				Micro Enterprises and Self Empolyment, Non -	
			Final A/C of Banking Companies :- Format	Stereotyping, Schemes , Supporting Women	Test Presentation, Foreign Exchange
Week No. 10	4 March - 9 March	Theories of Leadership Test, Presentation	of P&L A/C.	Entrepreneurs.	Market, Types
					Exchange Rates Types ER
Week No. 11	11 March - 16 March	Communication :- Meaning, Features, Types	Format of Balance Sheet and Slip System.	SIDO,DIC,EDI,Test.	Quotas,Determination
		Controlling :- Meaning, Features, Controlling	. ,		
Week No. 12	18 March - 22 March	Process.	Test/ Assignment/Revision.	NIESBUD,SEWA,ALEAP	Options and Swap-Operations, Arbitrage.
			Accounts of Holding Companies :-	Institutional Infrastructure,Role of SHGS	
Week No. 13	1 April - 6 April	Controlling :-Techniques,Type of Budget.	Meaning, Merits/Dmerits.	Promoting Women Entrepreneurship.	Convertivility of Rupee.
Week No. 14	8 April - 13 April	PERT,CPM, Managment of Change	Consolidated Fina. Statements.	Test/Revision/Presentation.	Test/Revision/Presentation.
Week No. 15	15 April - 20 April	Test/ Revision	Test/Revision/Presentation.	Test/Revision/Presentation.	Test/Revision/Presentation.